

# A Picture of Regret: An Empirical Investigation of Post-Brexit Referendum Survey Data

Alan Collins<sup>1</sup>, Adam Cox<sup>2</sup>, Gianpiero Torrì<sup>3</sup>.

<sup>1</sup> Nottingham Trent University, UK. [orcid.org/0000-0001-9805-9091](https://orcid.org/0000-0001-9805-9091)

<sup>2</sup> University of Portsmouth, UK. [orcid.org/0000-0001-6886-0355](https://orcid.org/0000-0001-6886-0355)

<sup>3</sup> University of Catania, Italy. [orcid.org/0000-0002-6389-5572](https://orcid.org/0000-0002-6389-5572)

## Corresponding author:

Alan Collins. Nottingham Business School, Nottingham Trent University, Nottingham NG1 4FQ, UK. Email: [alan.collins@ntu.ac.uk](mailto:alan.collins@ntu.ac.uk)

## Abstract

*Abstract:* Whilst the properties of decision regret have been widely explored in experimental and game theoretic studies, the empirical features of regret from large-scale ‘binary decision’ national events in practice have garnered less scrutiny. This study is an empirical investigation of novel survey data reporting ‘Brexit’ voting choices and expressions of a desire to change voting choices post-referendum. We investigate if Leave voters are more or less likely to express a change to their binary referendum vote choice than those who voted Remain or abstained and then identify the particular characteristics of those who regret their vote choice. A large-scale pan-European survey is used to capture citizens’ perceptions of the European Union containing 17,147 interviews of adults from 15 EU member states. Using responses from UK citizens ( $n=1,500$ ), focus is directed to the vote choice for the ‘Brexit’ referendum and the corresponding choice if the referendum were held ‘today’. Probit regression estimation identifies the key differences in the characteristics of those who expressed regret by indicating a desire to change voting choices. Results show that permanence of residential location, knowledge of EU funding policies, educational attainment, employment status and income are key drivers for regretting the referendum voting decision.

**Key words:** Regret, Brexit, vote choice, referendum

**Declaration of funding:** Dataset and analysis funded as part of a Horizon 2020 project, PERCEIVE: Perception and Evaluation of Regional and Cohesion Policies by Europeans and Identification with the Values of Europe. GA No. 693529.

# A Picture of Regret: An Empirical Investigation of Post-Brexit Referendum Survey Data

---

*Abstract:* Whilst the properties of decision regret have been widely explored in experimental and game theoretic studies, the empirical features of regret from large-scale ‘binary decision’ national events in practice have garnered less scrutiny. This study is an empirical investigation of novel survey data reporting ‘Brexit’ voting choices and expressions of a desire to change voting choices post-referendum. We investigate if Leave voters are more or less likely to express a change to their binary referendum vote choice than those who voted Remain or abstained and then identify the particular characteristics of those who regret their vote choice. A large-scale pan-European survey is used to capture citizens’ perceptions of the European Union containing 17,147 interviews of adults from 15 EU member states. Using responses from UK citizens ( $n=1,500$ ), focus is directed to the vote choice for the ‘Brexit’ referendum and the corresponding choice if the referendum were held ‘today’. Probit regression estimation identifies the key differences in the characteristics of those who expressed regret by indicating a desire to change voting choices. Results show that knowledge of EU funding policies, permanence of residential location, population size of the local area, educational attainment, employment status, and income are key drivers for regretting the referendum voting decision.

**Key words:** Regret, Brexit, vote choice, referendum

## **1. Introduction and Context**

The properties of decision regret have been widely explored in experimental and game theoretic work (see, for example, Schlag and Zapechelnyuk, 2012 and Sautua, 2017). The empirical features and properties of regret from large-scale ‘binary decision’ national events in practice have garnered less scrutiny. In the United Kingdom on 23rd June 2016, an advisory binary referendum took place on the question of whether the country should remain or leave the European Union (EU). The results were very close and comprised 51.89% voting to leave the EU and 48.11% to remain in the EU. The turnout was 72.21% of the electorate. Much popular media narrative and follow up polls indicated that the vote outcome would likely have been reversed just a few weeks later (Bol et al., 2018).

That a large number of people regretted their initial decision is potentially significant in terms of garnering public support in the Brexit negotiation process and for various deal outcomes. This study does not dwell on the multitude of reasons considered to have led to so many to vote leave (see, for example, Curtice, 2016, 2017; Goodwin and Heath, 2016; Meleady, Seger and Vermue, 2017; Abrams and Travaglini, 2018). Nor does it focus on the systemic political and institutional repercussions arising from Brexit (see, for example, Caporaso, 2018 and Moravcsik, 2018). Instead, it focuses on empirical findings from an analysis of UK citizens questioned within a large Pan-European survey about attitudes to various EU policies (Bauhr and Charron, 2018; Bauhr and Charron, 2019).

That UK sub-sample were additionally asked about their vote in the 2016 referendum and what would they vote if the referendum were held ‘today’. In this way, those who changed their mind and regretted their decision could be identified and their general characteristics discerned. This novel data allows us to investigate if Leave voters are more or less likely to

express a change to their binary referendum vote choice than those who voted Remain or abstained from voting. We are then able to identify the particular characteristics of those who regret their vote choice.

These characteristics are explored by regression analysis and by means of statistical disaggregation displayed visually in a series of charts. Results show that the characteristics of those more likely to regret their voting decision are those who have less knowledge of the major EU policy funding streams, have lived in the same area for a shorter period of time, live in a less populated area, have lower educational attainment, are unemployed, and earn a low income.

The next section briefly sets in context the analysis of vote choice regret to help guide the commentary on the statistical analysis of regret that is later unfolded. Section 3 sets out the data and methodology underpinning the study. The following section then presents and discusses the results emerging from the statistical analysis. A summary and concluding remarks are offered in the final section.

## **2. Vote Regret in Retrospect**

The literature providing analyses of voting is vast, both in theoretical and empirical terms (see, for examples of some surveys, Paldam, 1981; Nannestad and Paldam, 1994; Lewis-Beck and Stegmaier 2007, 2013; Giordani, et al., 2010). More recently, attention has been drawn to the role of both instrumental and expressive voting in elections or combinations of both motivations. Bol et al. (2018) develop a ‘mixed utility’ theory of vote choice regret to apply in the context of multiple party elections. For them, voter utilities stem from a mix of ‘expressive’ voting (how much the voter likes the party they voted for) and ‘instrumental’

voting (how much the vote makes a difference to the party that is elected). In ‘pure’ expressive voting, less account might be taken of the probability of winning (Drinkwater and Jennings, 2007). In ‘pure’ instrumental voting there is some mental calculation of the probability of a given party winning the election, such that they can attempt to influence which party wins. It is also argued that expressive voters may take the probability of winning into account if the individual voters are pivotal to the outcome (Brennan and Hamlin, 1998).

For instrumental and mixed utility voters, who are partly expressive and partly instrumental, regret can emerge from poorly calculating the probability of electoral success. Clearly, in the context of a binary referendum with few precedents and on issues that cut across political party lines, the likelihood of not accurately calculating the probability of a particular given referendum outcome is arguably even greater than for multi-party political elections. In these circumstances, centring on an ostensibly binary decision matter, more expressive voting could be posited as more likely to feature in an individual voter’s decision process.

As formal theories of regret, Savage (1951) and Loomes and Sugden (1982) may well offer lenses to examine Brexit vote regret. However, this paper is an empirical investigation about regret at an intuitive level, which is captured by the voting decision changes when new information is received. As such, there is no fundamental requirement for a theoretical underpinning of regret beyond the calculation of the loss from not choosing the best response. In a nutshell, did binary referendum voters anticipate regret and accordingly take account of it in their referendum choice in their desire to eliminate or minimise the possibility? Specifically, are Leave voters less likely to express a change to their binary referendum vote choice than those who voted Remain or those who abstained from voting? If so, what are the particular income and demographic characteristics of those who regret their vote choice?

### 3. Data

Use is made of a dataset built from a large-scale pan European survey conducted by Bauhr and Charron (2018) to capture citizens' perceptions of the European Union<sup>1</sup>. The sample includes 17,147 interviews of adults from 15 EU member states, who were contacted randomly via telephone in the local language. The dataset includes demographic information on gender, age, education, time lived in residence, population, income, and employment. The two questions that are of interest to us were collected from UK citizens only, receiving 1,500 responses:

Q1. What did you vote in the BREXIT referendum?

Q2. If the referendum were held today, how would you vote?

In the following analysis, a change of voting decision between Q1 and Q2 is intuitively used to measure regret. In this sense, regret is the amount that someone wishes to change their voting decision when receiving more information. A full description of the survey sample and the weights used are detailed in Bauhr and Charron (2018). In summary, interviews were conducted by telephone calls to households during the summer of 2017, approximately one year on from the referendum. Respondents were randomly drawn and are selected by the 'next birthday' method within the household. To compensate for demographic over/under-representation, weights based on age and gender were constructed by comparing the sample to statistics from Eurostat. Table 1 shows the sample distribution:

*[Table 1 about here]*

---

<sup>1</sup>This dataset was produced as part of a Horizon 2020 European Union Funding for Research and Innovation project: Perception and Evaluation of Regional and Cohesion policies by Europeans and Identification with the Values of Europe (PERCEIVE), GA nr. 693529.

Notably, the UK survey more heavily samples citizens voting to Remain. As such, we use the results from the EU referendum 2016 to add to the existing demographic and regional weights in the following manner. The EU referendum turnout (of valid votes) was 33,551,983 (16,141,241 remain and 17,410,742 leave), which is 64.8% of the UK voting age population (51,767,543 from the Office for National Statistics 2016 mid-year population estimates).

Weighting the remain and leave sample by the EU voter turnout (64.81%) and accounting for the under-sampled non-voters (35.19%) weights are calculated as follows:

1. Remain weights =  $(0.4811 * 0.6481) / 0.5507 = 0.5662$
2. Leave weights =  $(0.5189 * 0.6481) / 0.2949 = 1.1404$
3. Abstain weights =  $0.3519 / 0.1544 = 2.2791$

These weights are incorporated within the existing demographic and regional weights detailed in Bauhr and Charron (2018).

To explore voter characteristics, we make use of responses to questions about gender; education; age; income; working status; size of the place of living (population); permanence (number of years spent in the same place), perception of economic trends in the previous 5 years; and knowledge of EU policies (Cohesion Policy (CP), Regional Policy (RP), and Structural Funds (SF)). Responses to the knowledge of EU policies should be taken with the caveat that the survey does not require a base line knowledge test to check people's actual knowledge, instead we rely on self-reported educational attainment as a control.

Responses to these questions allow for analysis of the effects of economic variables related to the knowledge of EU main policies and the overall expectation about the economic cycle, whilst controlling for socio-economic characteristics of respondents. A full list of the variables used from this survey is presented in Table 2.



[Table 2 about here]

To answer the question are Leave voters less likely to express a change to their binary referendum vote choice than those who voted Remain or those who abstained from voting?, we scrutinise the survey responses and present a visual analysis of characteristics behind voting decisions and their change. This is followed by formal statistical modelling of the referendum vote and voting regret using Seeming Unrelated Probit regression. This method allows for identification of the statistically significant factors, from variables in Table 2, which contribute towards the likelihood of a person regretting their vote choice. Since the main objective of the proposed model does not lie in the prediction of the referendum outcome *per se*, but, rather, in detecting the effect of selected variables based on theoretical arguments, the regression exercise does not apply methods for model selection such as lasso (Lee et al., 2016; Berk et al., 2013).

#### **4. Findings**

This section sets out the findings regarding the extent of expressed changes of voting choice then explores the characteristics of those expressing vote choice regret. As outlined, change is discerned via responses to these two questions: Q1 What did you vote in the Brexit referendum?; Q2 If the referendum were held today, how would you vote? The breakdown of responses to these two questions as a proportion of the weighted sample (1,500) is set out in Table 3.

[Table 3 about here]

Those who did not change their decision between Q1 and Q2 account for 71.3% of the sample population. Accordingly, 28.7% did change their decision and for the following analysis we define this change as voting regret.

If the Q2 decision was in fact a true referendum vote then the result would be Remain 57.2% and Leave 42.8% (of valid votes), showing a key swing towards Remain from the referendum of June 2016. Only a small proportion of the sample changed from leave to remain (2% of sample), indeed, the largest change is seen in those who abstained in Q1, wishing to become electorally active in Q2. 30.3% of the sample in Q1 declared that they abstained from voting, this falls to 7.8% in Q2. Some of those who abstained in Q1 chose Leave (5%) in Q2, however, far more chose Remain (17.3%) in Q2. Whilst it could be argued that Leave voters should have greater regret (measured by the numbers of people changing decision), as those who abstained perhaps had no interest in the original referendum outcome, this result shows that it is not Leave voters who have greater regret, instead it is those who abstained. This indicates that it is the lack of participation in the vote that is being regretted, based on the events following the referendum outcome.

#### **4.1 A picture of voting decisions**

The corresponding proportions of these categories (no change, abstain>remain, etc.) are shown within each NUTS 1 geographical region of the UK in Figure 1. Compared to other regions, the North West has the highest proportion of people regretting their original decision. Here, 40.3% regretted their choice, the majority of whom changed from Abstain to Remain, whereas only 12.6% of people residing in Northern Ireland regretted their choice. The highest proportions of Abstain to Remain voters are seen in Yorkshire and the Humber, London, and the North West regions (27%, 24.7%, 24.2% of region population, respectively).

The highest proportion of those who changed from Abstain to Leave reside in Wales (13.8%). Using Q2, all regions except Essex, North East, Northern Ireland, and West Midlands would see a swing towards Remain significant enough to overturn the referendum vote.

*[Figure 1 about here]*

Figures 2 a-h present respondent characteristics (gender, education, age, occupation, local population size, income, and economic outlook) by categories of their change in voting choices from Q1 to Q2 (no change, regret, abstain>remain etc.). Of those who changed their choice (28.7% of population sample) 52.6% are male. More males than females chose to change from Refuse to Remain (79.8%) and Abstain to Remain (56.8%), whilst females are the majority of those who changed between Leave to Remain (69.8%).

*[Figure 2 about here]*

Of those regretting, 54.3% have a college or University education. A far smaller proportion of those changing from Abstain to Leave have a Postgraduate qualification (10.1%) whereas a high proportion of Refuse to Remain indeed have such qualifications. Over 44% of those changing decision are 30-49 years of age and those changing from Remain to Leave tended to be older, approximately half (50.9%) of this group are 50 years or older. Of the Refuse to Remain group, most (84.9%) are younger. Of the Leave to Remain group, the proportions are roughly equal across age categories.

27.6% of those who regretted are working in the private sector and the highest proportion of private sector workers feature in the Refuse to Remain group. The self-employed form the majority of the Abstain to Leave group. The highest proportion of 'housewives' is seen in the

Leave to Remain category (25.9%). Whereas, 34.9% of the Remain to Leave group are pensioners.

Of those regretting, 39.2% live in a small town or city. Almost half (48.3%) of the Refuse to Remain category are living in a very large city with a local population greater than 1,000,000. In contrast, 38.9% of the Remain to Leave category are living in rural areas (less than 10,000 people) and 43.3% of the group are low-income households.

44% of those regretting perceive a worsening economic situation compared to 5 years ago. Indeed, 56.5% of the Leave to Remain and 48.8% of the Abstain to Remain categories perceived the economy to be worse off. The highest proportion of those perceiving an improving (better) economic situation compared to 5 years ago are in the Remain to Leave group. Furthermore, a high proportion of those who associated with Leave (Abstain>Leave, Remain>Leave) incorrectly believe the UK to be outside of the wealthiest 25% of EU regions.

## **4.2 Probit analysis**

To explore the main drivers of both voting leave in the referendum and voting regret, *Leave* and *Regret* are used as dependent variables in separate seemingly unrelated bivariate Probit models and regressed against the set of explanatory variables presented in Table 2. Models 1 and 2 use the dependent variable *Leave*, a binary term equal to 1 if the respondent voted 'Leave' in the referendum and equal to 0 otherwise. Models 3-5 use the dependent variable *Regret*, which indicates the decision to abstain from the referendum (Q1) and change to vote remain (Q2). In principle, the case of voting regret stemming from voting to leave in the referendum should be treated separately from those choosing to abstain. Therefore, the model

conceptually separates between those who voted leave but would now vote remain, and those who abstained but would now vote remain. Since the majority (80%) of vote regret are from those who abstained in the Brexit referendum, only these are used in regression analysis.

Since 4.7% and 4.9% refused to answer the questions 1 and 2 respectively, Models 1 and 3 use a Stochastic imputation method (von Hippel and Lynch, 2013) based on the variables Education, Income, Knowledge of Regional Policy, and Economic trend to impute the missing responses for the exercise of running the Seemingly Unrelated Regression. Models 2, 4 and 5 provide robustness checks as the same estimation for Leave and Regret without the imputed values.

The categorical variables used in the regression analysis (Age, Education, Working Status, Size, and Income) have been entered with reference to a particular default group as follows: those aged 65+; lowest level of education in the sample (Elementary (primary) school or less (no diploma) or High (secondary) school (but did not graduate from it); pensioners; smallest (rural) area; and the higher income group, respectively. Therefore, for each variable the estimated coefficient shows the eventual change due to an individual departing from the reference categories for each group.

*[Table 4 about here]*

*[Table 5 about here]*

Probit regression estimation results are shown in Table 4 and corresponding average marginal effects in Table 5<sup>2</sup>.

---

<sup>2</sup> Probit coefficients reported in Table 4 are different from the marginal effects on probability reported in Table 5. The non-linearity of the model can produce a paradoxical effect where a variable has significant effect in the original Probit model but the marginal effect is not significant. Notwithstanding the complexity involved in calculating the standard error of the marginal effect in a multiple equation model (Dowd et al., 2014) such as a

It could be argued that greater knowledge of EU policies increases the identification and the support to the EU discourse, therefore decreasing the probability of voting Leave and also decreasing voting regret. Indeed, a greater knowledge of Regional Policy reduces the probability of voting Leave in the referendum. Similarly, a greater knowledge of Cohesion Policy reduces the likelihood voting regret. Knowledge of Regional Policy and Structural Funds shows as having a positive and statistically significant impact on regret in Model 4, however, this is not reflected in either of the other two specifications.

The number of years spent living in the same area has a highly statistically significant impact (at more than 1%) in each model, increasing the probability of voting Leave and decreasing the likelihood of regret. As each model controls for the age of respondent, permanence is capturing a lack of mobility and a sense of local community. Suggesting that not being exposed to new social environments makes it less likely that an individual will regret their decision once new information is made available.

The probability of voting Leave could decrease as predictions about the economic outlook worsen and expectations about a better scenario might increase the probability of voting leave. It can be argued that some people would consider taking potential advantage of the positive trend to a greater extent when outside of the EU. For example, if they consider they might benefit from lower levels of external regulation and by avoiding contributions to the

---

bivariate Probit, when computing the marginal effects, the model considers a mix of relatively large and relatively small, statistically significant and non-significant marginal effects. No single marginal effect is being tested as the value of the marginal effect is contingent on how the values of the other variables in the model are set. As it is well-known, graphically, this is reflected by the steep central part of the Probit curve and the flat sections at the ends Greene (2009). Hence, in our analysis, while focusing on the coefficients, we deem relevant both the information regarding the coefficients and the marginal effects. Furthermore, it is worth noticing that this approach is consistent with the random utility approach (Greene, 2012) for which, in each voting occasion (the actual referendum and the hypothetical one) the observed choice between the two, based on both *characteristics* and *attributes* reveals which one provides the greater utility, but not the underlying unobservable utilities.

EU budget (e.g. the “let's give our NHS the £350 million the EU takes every week” argument). Indeed, being part of the EU allows benefiting from an insurance effect (i.e. spreading the risk) arising from partnership in a wider organisation. Perception of the economic trend is found to be highly significant in the referendum equation. Indeed, expressing the feeling that the economic situation would be the same or worse decreases the probability of voting Leave. This evidence suggests that the economy played some role in the choice about remaining or not in the EU by partially incorporating the potential negative consequences of the course of Brexit. However, a relationship with perceptions about economic outlook does not robustly appear to influence voting regret. Meaning that perceiving the local economy to be worse now than five years ago does not change the likelihood of regretting the voting decision.

Compared to those with only a primary education, holding a post-graduate degree (e.g. a Master or a PhD) decreases the likelihood of regret and also probability of voting Leave. Building on Hobolt (2016), this result is expected as typically higher education signifies the ability to assimilate information and the integrity of sources of information. Similarly, unemployment appears statistically significant in each Model (3-5) showing that unemployed people are more likely to regret their voting decision compared to those retired from work. Furthermore, belonging to the low-income-group has a positive statistical impact on the probability of vote regret. Combined, these results indicate the significant influence of education and income driving the likelihood to regret the voting decision.

Compared to small rural areas, living in more urban areas such as towns and cities increases the probability of vote regret, with coefficient increasing with the population size. However, this appears not to be significant when considering the average margin effect. Moreover, a

similar general insignificance of the categories controlling for the population size is registered for the referendum. Finally, whilst it could be expected that younger people maybe less prone to vote Leave, neither age or gender appear to offer any statistically significant impact on the referendum choice nor on the successive expression of regret.

Based on these results and the representative sample of 1,500 individuals considered here, the characteristics of those more likely to regret their voting decision are those who:

- have less knowledge of the major EU policy funding streams;
- have lived in the same area for a shorter period of time;
- live in a less populated area;
- have lower educational attainment;
- are unemployed;
- earn a low income.

## **5. Summary and Concluding Remarks**

This study uses responses from a novel household survey conducted one year on from the UK referendum to leave or remain in the EU. Questions in this survey ask respondents to report their referendum vote and what their vote would be at the time of survey (summer 2017). Through these responses, this study is able to identify those who change their decision and analyse the characteristics of those most likely to regret their original vote decision. Results show that, knowledge of EU funding policies, permanence of residential location, population size of the local areas, educational attainment, employment status, and income are key drivers for regretting the referendum voting decision.



This study finds that a year on from the ‘Brexit’ referendum there is evidence that the overall result would be overturned should a second vote be held. Relatively few Leave voters would change their original vote choice. The main source of change in voter behaviour emerges from abstainers becoming electorally active. Arguably, the voting behaviour of these individuals is likely harder to predict such that the actual extent of any changed voting outcome might well be slimmer than the results in this study would indicate. However, the march of time and the typically older demographic profile of Leave voters would mean that there would be less of the original Leave voters alive such that just some more electorally active previous abstainers could well be significant.

## References

- Abrams, D. and Travaglino, G.A., (2018). Immigration, political trust, and Brexit–Testing an aversion amplification hypothesis. *British Journal of Social Psychology*, 57(2), pp.310-326.
- Bauhr, M. and Charron, N. (2018). ‘What Do Citizens Think About Redistribution and Aid Within the EU? Description and Highlights of a Pan-European Citizen Survey on Public Support for Cohesion Policy’. *QoG Working Paper Series 2018.2*
- Bauhr, M. and Charron, N., (2019). The EU as a savior and a saint? Corruption and public support for redistribution. *Journal of European Public Policy*, pp.1-19.
- Berk, R., Brown, L., Buja, A., Zhang, K., & Zhao, L. (2013). Valid post-selection inference. *The Annals of Statistics*, 41(2), 802-837.
- Bol, D., Blais, A, and Laslier, J-F. (2018 forthcoming) ‘A Mixed-Utility Theory of Vote Choice Regret’. *Public Choice*, <https://doi.org/10.1007/s11127-018-0571-z>
- Brennan, G., & Hamlin, A. (1998). Expressive voting and electoral equilibrium. *Public choice*, 95(1), 149-175.
- Caporaso, J.A. (2018) Europe’s Triple Crisis and the Uneven Role of Institutions: The Euro, Refugees and Brexit’. *Journal of Common Market Studies*, Vol.56, No. 6, pp1345-1361.
- Curtice, J. (2016) Brexit: Behind the Referendum’. *Political Insight*, Vol. 7, No. 2, pp4-7.
- Curtice, J. (2017) ‘Why Leave won the UK's EU Referendum. *Journal of Common Market Studies*, Vol. 55, No. S1, pp19-37.
- Dowd, B. E., Greene, W. H., & Norton, E. C. (2014). Computation of standard errors. *Health services research*, 49(2), 731-750.
- Drinkwater, S. and Jennings, C., (2007). Who are the Expressive Voters? *Public Choice*, Vol. 132, No. 1-2, pp. 179-189.
- Giordani, P. E., Schlag, K. H., & Zwart, S. (2010). Decision makers facing uncertainty: Theory versus evidence. *Journal of economic psychology*, 31(4), 659-675.
- Goodwin, M.J. and Heath, O., (2016). The 2016 referendum, Brexit and the left behind: An aggregate-level analysis of the result. *The Political Quarterly*, 87(3), pp.323-332.
- Greene, W. (2009). Discrete choice modeling. In *Palgrave handbook of econometrics* (pp. 473-556). Palgrave Macmillan, London.
- Greene, W. H. (2012). *Econometric Analysis* 7th ed (International).
- Hobolt, S. B. (2016). The Brexit vote: a divided nation, a divided continent. *Journal of European Public Policy*, 23(9), 1259-1277.

- Lee, J. D., Sun, D. L., Sun, Y., & Taylor, J. E. (2016). Exact post-selection inference, with application to the lasso. *The Annals of Statistics*, 44(3), 907-927.
- Lewis-Beck, M. S., and Stegmaier, M. (2007). 'Economic Models of Voting'. In: R.J. Dalton and H-D. Klingemann (eds) *The Oxford Handbook of Political Behavior* (Oxford, England: Oxford University Press).
- Lewis-Beck, M. S., and Stegmaier, M. (2013). 'The VP-Function Revisited: a Survey of the Literature on Vote and Popularity Functions after over 40 years'. *Public Choice*, Vol. 157, No. 3-4, pp. 367-385.
- Loomes, G. and Sugden, R., (1982). Regret theory: An alternative theory of rational choice under uncertainty, *Economic Journal*, 92(368), pp.805-824.
- Meleady, R., Seger, C.R. and Vermue, M., (2017). Examining the role of positive and negative intergroup contact and anti-immigrant prejudice in Brexit. *British Journal of Social Psychology*, 56(4), pp.799-808.
- Moravcsik, A. (2018). Preferences, Power and Institutions in 21<sup>st</sup> Century Europe. *Journal of Common Market Studies*, Vol. 56, No. 7, pp. 1648-1674.
- Nannestad, P., and Paldam, M. (1994). The VP-Function: A Survey of the Literature on Vote and Popularity Functions After 25 Years. *Public Choice*, Vol. 79, No. 3/4, pp. 213-245.
- Paldam, M. (1981). 'A preliminary survey of the theories and findings on vote and popularity functions'. *European Journal of Political Research*, Vol. 9, No.2, pp. 181-199.
- Sautua, S.I. (2017). Does uncertainty cause inertia in decision making? An experimental study of the role of regret aversion and indecisiveness. *Journal of Economic Behaviour and Organization*, 136, pp. 1-14.
- Savage, L. J. (1951). The theory of statistical decision. *Journal of the American Statistical association*, 46(253), 55-67.
- Schlag, K. and Zapechelnyuk, A. (2012). On the impossibility of achieving no regrets in repeated game. *Journal of Economics Behavior and Organization*, 81, 1, pp153-158.
- Von Hippel, P. and Lynch, J., (2013). Efficiency gains from using auxiliary variables in imputation. *arXiv preprint arXiv:1311.5249*.

**Table 1: Sample responses to ‘What did you vote in the BREXIT referendum?’**

<b>Vote Choice</b>	<b>Sample responses</b>	<b>EU Referendum results</b>	<b>by adult population</b>	<b>by valid votes</b>
Remain	55.07%	16,141,241	31.18%	48.11%
Leave	29.49%	17,410,742	33.63%	51.89%
Abstained/refused	15.44%	18,215,560	35.19%	
Total	100%	51,767,543	100%	100%

**Table 2: Survey questions**

Variable	Survey question (categories)
Gender	<i>Please tell me your gender</i> Female Male
Education	<i>Please tell me what is the highest level in school you have completed</i> Elementary (primary) school or less High (secondary) school (but did not graduate) Graduation from high (secondary) school Graduation from college, university or other Post-graduate degree (Masters, PHD) (Don't know/Refused)
Age	<i>Please tell me your age</i> Discrete
Permanence	<i>About how many years have you lived in the area where the interview was conducted?</i> Discrete
Working status	Combined from 5 different questions about the working status in the survey Employed in the public sector Employed in the private sector Self employed Unemployed Housewife / Houseman Pensioner, retired Student / Trainee Other (workers not classifiable by status)
Size	<i>About how many people live in the place the interview was conducted?</i> Less than 10,000 (rural) 10,000-100,000 (small town or city) 100,000-1,000,000 (large city or urban) Greater than 1,000,000 (Very large city) Don't know/Refused
Income	<i>Please tell me your average total household net income per month (after taxes)</i> Discrete
Cohesion Policy Regional Policy Structural Funds	<i>In general, have you ever heard about the following EU policies?</i> EU Cohesion Policy EU Regional Policy EU Structural Funds
Economic trend	<i>Compared with 5 years ago, do you think the economy in your region is:</i> Better About the same Worse

Notes: Questions and categories reported in the second column refer to the work of Charron and Bauhr (2018) within the PERCEIVE project. Additional information from: <http://www.perceiveproject.eu>.

**Table 3: Distribution of referendum voting choices and decision ‘today’ – shown as % of total sample (1,500 people).**

		<b>Q2: If the referendum were held today</b>				
		Remain	Leave	Abstain	Refused	Total
<b>Q1: Brexit vote</b>	Remain	29.5%	1.2%	0.3%	0.2%	31.2%
	Leave	2.0%	31.1%	0.5%	0.1%	33.6%
	Abstain	17.3%	5.0%	7.1%	0.9%	30.3%
	Refused	1.3%	0.1%	0.0%	3.5%	4.9%
	Total	50.1%	37.5%	7.8%	4.7%	100.0%

**Table 4: Determinants of referendum choice and voting regret**

VARIABLES		(1) Leave (Referendum)	(2) Leave (Referendum) Not using imputed values	(3) Regret (Abstain to Remain) Complete sample with imputed values	(4) Regret (Abstain to Remain) Using only abstainers	(5) Regret (Abstain to Remain) Not using imputed values
Gender	Female	0.0500 (0.0716)	0.0460 (0.0734)	-0.128 (0.123)	-0.180 (0.267)	-0.126 (0.124)
Education	Elementary (primary) school or less (no diploma) or High (secondary) school (but did not graduate from it)	<i>Used as baseline</i>	-	-	-	-
	Graduation from high (secondary) school	0.108 (0.143)	0.0872 (0.144)	-0.105 (0.243)	0.944* (0.492)	-0.116 (0.245)
	Graduation from college, university or other third-level institute.	-0.202 (0.132)	-0.225* (0.133)	-0.381 (0.235)	0.254 (0.401)	-0.380 (0.236)
	Post-graduate degree (Masters, PhD)	-0.368** (0.147)	-0.377** (0.148)	-0.437* (0.251)	0.616 (0.460)	-0.452* (0.252)
	Don't know/Refused	-0.298 (0.589)	-0.334 (0.590)	-4.156*** (0.295)	-	-4.191*** (0.298)
Age	18-29	-0.233 (0.163)	-0.236 (0.166)	-0.0382 (0.292)	-0.377 (0.581)	-0.0411 (0.290)
	30-49	-0.222 (0.143)	-0.220 (0.146)	0.0685 (0.264)	-0.720 (0.543)	0.0764 (0.262)
	50-64	-0.191 (0.117)	-0.196* (0.118)	-0.123 (0.225)	-1.019** (0.494)	-0.122 (0.224)
	65+	<i>Used as baseline</i>	-	-	-	-
Permanence		0.00790*** (0.00201)	0.00820*** (0.00206)	-0.0229*** (0.00495)	-0.0241*** (0.00815)	-0.0232*** (0.00501)
Working Status	Public Sector	0.0440 (0.137)	0.0543 (0.139)	0.554** (0.237)	0.643 (0.571)	0.550** (0.236)
	Private Sector	-0.0104 (0.137)	0.00906 (0.138)	0.332 (0.228)	0.355 (0.592)	0.339 (0.227)
	Self-employed	0.222* (0.127)	0.245* (0.128)	0.428* (0.243)	0.561 (0.545)	0.432* (0.242)
	Unemployed	-0.0951 (0.211)	-0.0711 (0.210)	0.799*** (0.288)	1.235* (0.692)	0.781*** (0.287)
	Housewife/man	0.133 (0.305)	0.149 (0.305)	0.633 (0.516)	1.246 (0.878)	0.609 (0.515)
	Student	-0.302 (0.261)	-0.304 (0.273)	0.640* (0.328)	0.0627 (0.687)	0.660** (0.329)
	Pensioner/retired	<i>Used as baseline</i>	-	-	-	-
	Other (not classifiable by status)	0.216 (0.335)	0.250 (0.336)	-4.425*** (0.264)	-	-4.405*** (0.264)
Size (Population)	Less than 10,000 (rural)	<i>Used as baseline</i>	-	-	-	-
	10,000-100,000 (small town or city)	-0.0333 (0.0901)	-0.00389 (0.0924)	0.483** (0.203)	0.489 (0.433)	0.473* (0.204)
	100,000-1,000,000 (large city or urban area)	-0.102 (0.108)	-0.0894 (0.111)	0.598*** (0.222)	0.594 (0.459)	0.593*** (0.223)
	Greater than 1,000,000 (Very large city or urban area)	-0.119 (0.120)	-0.0703 (0.121)	0.694*** (0.230)	0.727 (0.468)	0.673*** (0.231)
	Don't know/Refused	0.549 (0.373)	0.388 (0.397)	0.774 (0.799)	0.833 (1.208)	0.817 (0.798)
Income	Low	0.0236 (0.102)	0.0417 (0.104)	0.409** (0.169)	0.264 (0.362)	0.403** (0.169)
	Medium	0.0319 (0.0879)	0.0487 (0.0898)	0.230 (0.152)	0.127 (0.327)	0.234 (0.153)
	High	<i>Used as baseline</i>	-	-	-	-
	Don't know/Refused	0.166 (0.146)	0.202 (0.152)	-0.244 (0.321)	-0.499 (0.593)	-0.225 (0.321)
Cohesion Policy		0.0125 (0.0942)	0.00670 (0.0967)	-0.394** (0.174)	-0.691* (0.402)	-0.391** (0.176)
Regional Policy		-0.239*** (0.0872)	-0.223** (0.0896)	0.0730 (0.155)	0.590* (0.350)	0.0720 (0.156)
Structural Funds		-0.0832 (0.0946)	-0.0968 (0.0965)	0.229 (0.149)	0.785** (0.370)	0.226 (0.150)
Economic trend	Same	-0.206** (0.0893)	-0.226** (0.0917)	0.0152 (0.153)	-0.636** (0.300)	-0.0783 (0.159)
	Worse	-0.338*** (0.0895)	-0.338*** (0.0913)	-0.0700 (0.137)	-0.352 (0.309)	-0.0194 (0.154)
Constant		-0.0461 (0.198)	-0.0885 (0.200)	-1.805*** (0.374)	-0.128 (0.776)	-1.760*** (0.363)
Observations		1,500	1,454	1,500	157	1,454

Robust standard errors in parentheses.

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1

**Table 5: Determinants of voting regret - Average Marginal Effects**

VARIABLES		(3) Regret (Abstain to Remain) Complete sample with imputed values	(4) Regret (Abstain to Remain) Using only abstainers	(5) Regret (Abstain to Remain) Not using imputed values
Gender		-1.17e-05 (4.57e-05)	-0.0717 (0.107)	-8.63e-06 (4.01e-05)
	Female			
Education				
Elementary (primary) school or less (no diploma) OR High (secondary) school (but did not graduate from it)		<i>Used as baseline</i>	-	-
Graduation from college, university or other third-level institute.		-8.38e-05 (0.000295)	0.101 (0.160)	-6.34e-05 (0.000275)
Post-graduate degree (Masters, PhD)		-0.000117 (0.000409)	0.246 (0.183)	-8.66e-05 (0.000373)
Don't know/Refused		-0.000655 (0.00231)	-	-0.000480 (0.00208)
Age				
	18-29	-3.77e-05 (0.000132)	-0.150 (0.232)	-2.85e-05 (0.000122)
	30-49	-1.88e-05 (7.41e-05)	-0.287 (0.217)	-1.44e-05 (6.63e-05)
	50-64	-4.43e-05 (0.000155)	-0.406** (0.197)	-3.30e-05 (0.000142)
	65+	<i>Used as baseline</i>	-	-
Permanence		-2.26e-06 (7.98e-06)	-0.00961*** (0.00325)	-1.62e-06 (7.05e-06)
Working Status				
	Public Sector	8.64e-05 (0.000301)	0.256 (0.228)	6.40e-05 (0.000275)
	Private Sector	4.70e-05 (0.000164)	0.142 (0.236)	3.70e-05 (0.000159)
	Self-employed	9.33e-05 (0.000324)	0.224 (0.217)	7.11e-05 (0.000305)
	Unemployed	0.000103 (0.000362)	0.492* (0.276)	7.57e-05 (0.000328)
	Housewife/man	0.000109 (0.000387)	0.497 (0.350)	8.00e-05 (0.000348)
	Student	5.22e-05 (0.000189)	0.0250 (0.274)	3.91e-05 (0.000172)
	Pensioner/retired	<i>Used as baseline</i>	-	-
	Other (not classifiable by status)	-0.000622 (0.00220)	-	-0.000443 (0.00193)
Size (Population)				
	Less than 10,000 (rural)	<i>Used as baseline</i>	-	-
	10,000-100,000 (small town or city)	6.79e-05 (0.000241)	0.195 (0.173)	4.99e-05 (0.000217)
	100,000-1,000,000 (large city or urban area)	7.42e-05 (0.000265)	0.237 (0.183)	5.38e-05 (0.000236)
	Greater than 1,000,000 (Very large city or urban area)	8.65e-05 (0.000306)	0.290 (0.187)	6.44e-05 (0.000280)
	Don't know/Refused	0.000182 (0.000741)	0.332 (0.482)	0.000127 (0.000622)
Income				
	Low	6.35e-05 (0.000223)	0.105 (0.144)	4.71e-05 (0.000204)
	Medium	3.86e-05 (0.000134)	0.0507 (0.131)	2.98e-05 (0.000128)
	High	<i>Used as baseline</i>	-	-
	Don't know/Refused	-1.08e-05 (6.45e-05)	-0.199 (0.237)	-3.22e-06 (3.96e-05)
Cohesion Policy		-5.78e-05 (0.000206)	-0.276* (0.160)	-4.09e-05 (0.000179)
Regional Policy		-2.32e-05 (8.67e-05)	0.235* (0.140)	-1.52e-05 (6.93e-05)
Structural Funds		2.18e-05 (8.58e-05)	0.313** (0.147)	1.41e-05 (6.72e-05)
Economic trend				
	Same	-4.20e-05 (0.000147)	-0.253** (0.120)	-3.15e-05 (0.000136)
	Worse	-4.92e-05 (0.000171)	-0.140 (0.123)	-3.66e-05 (0.000157)
Observations		1,500	157	1,454

Robust standard errors in parentheses.

\*\*\* p&lt;0.01, \*\* p&lt;0.05, \* p&lt;0.1



Horizontal stacked bar chart showing the percentage of respondents in various UK regions who chose 'No Change' (blue) for the 2016 EU referendum. The regions are listed on the y-axis, and the percentage scale is on the x-axis (0.0% to 100.0%). The legend below the chart lists 12 possible outcome combinations: No Change, Abstain>Remain, Abstain>Leave, Leave>Remain, Refuse>Remain, Remain>Leave, Abstain>Refuse, Leave>Abstain, Refuse>Leave, Leave>Refuse, Refuse>Abstain, and Remain>Abstain.

Region	No Change (%)
N. East	~72%
N. West	~60%
Yorkshire	~64%
E. Midlands	~68%
W. Midlands	~80%
East	~74%
London	~68%
S. East	~76%
S. West	~82%
Wales	~72%
Scotland	~68%
N. Ireland	~86%

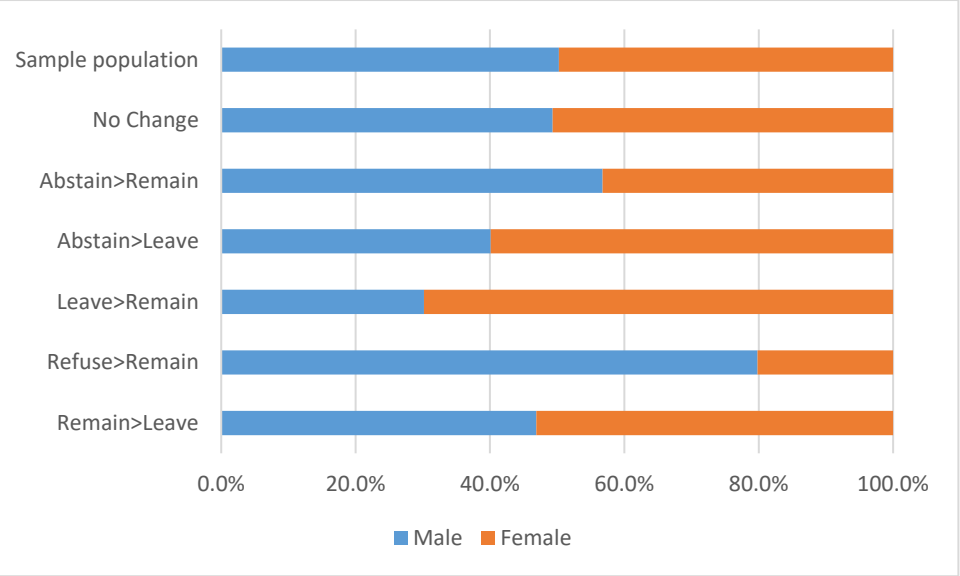


Figure 2a: Gender split of those changing voting choices from (Q1) to (Q2)

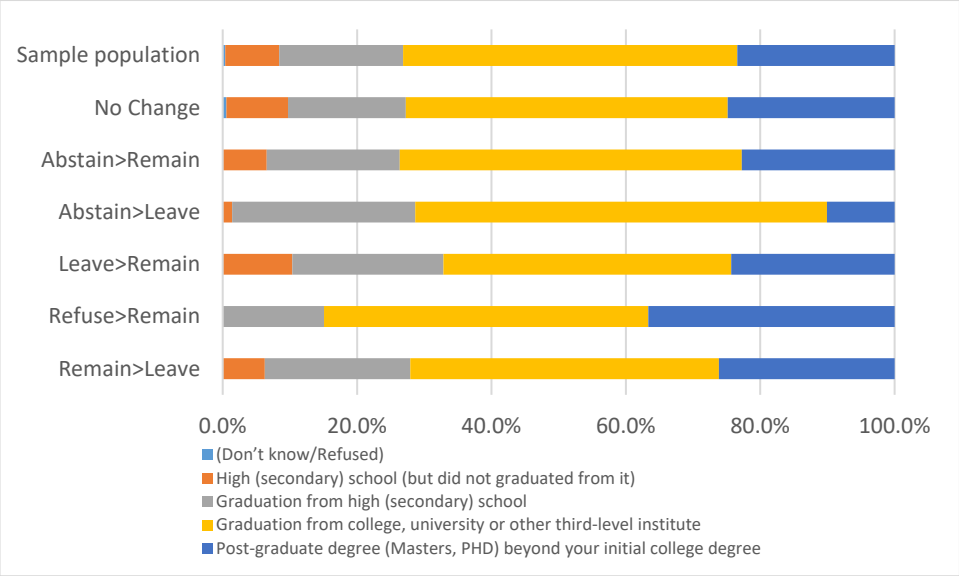


Figure 2b: Education levels

Figure 2c: Age categories

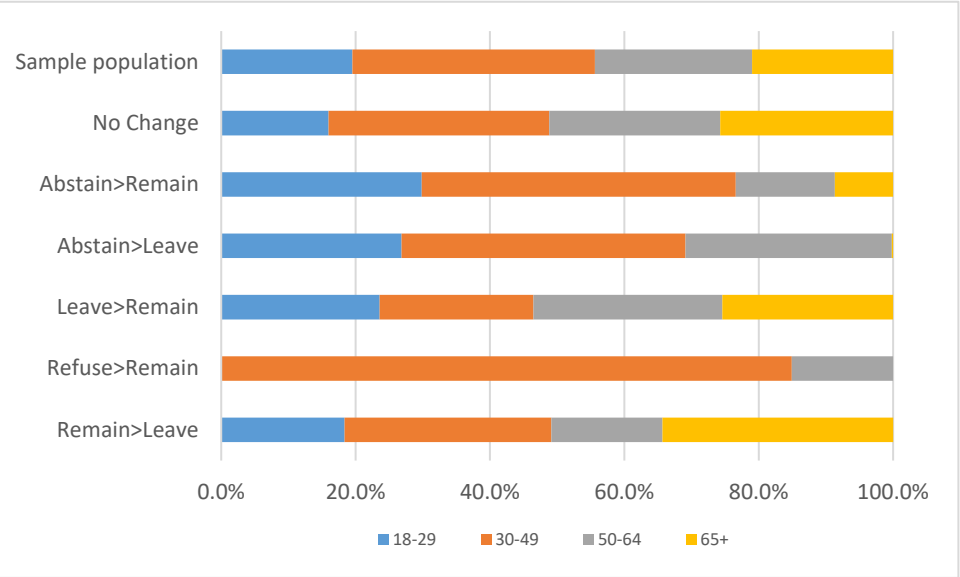
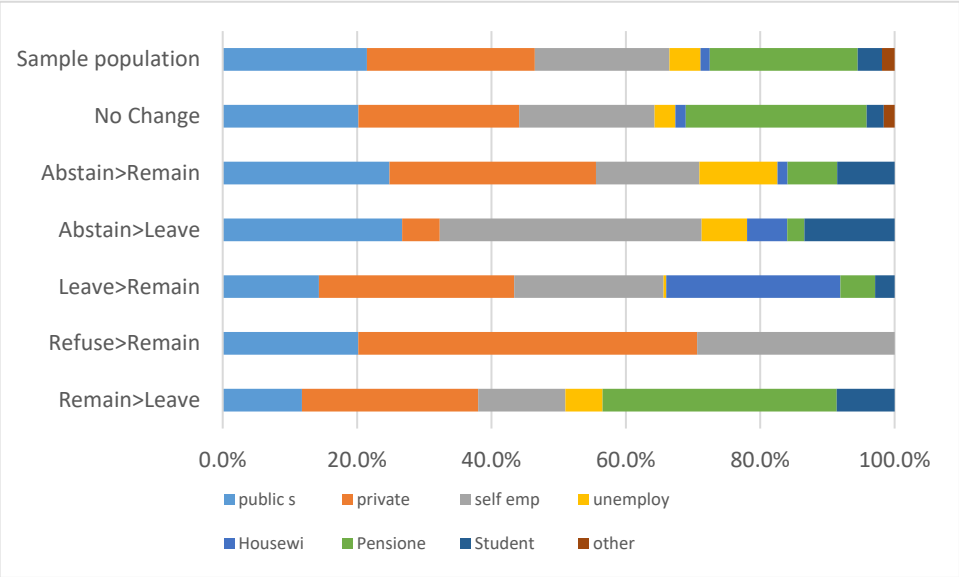


Figure 2d: Occupation categories



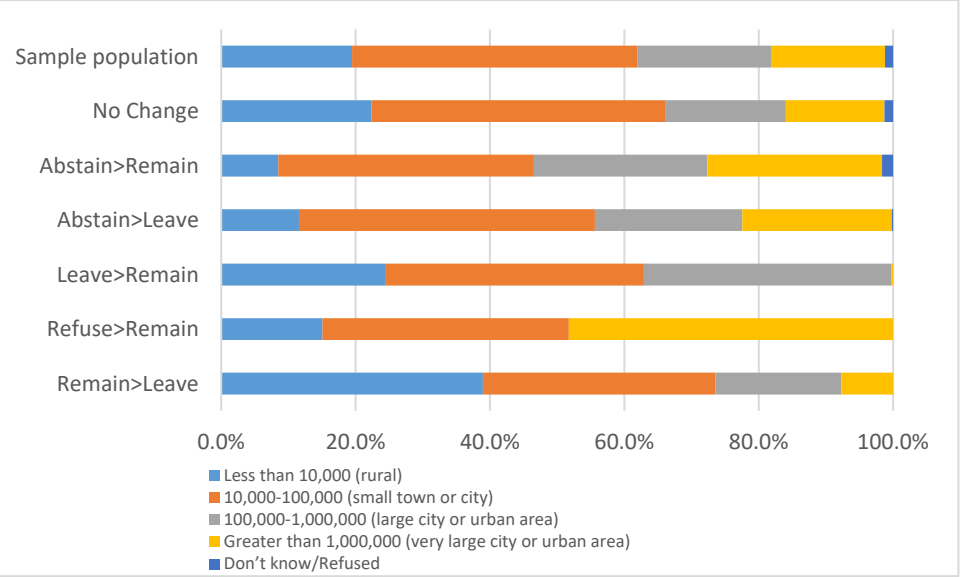


Figure 2e: Local Population Size of Home Area

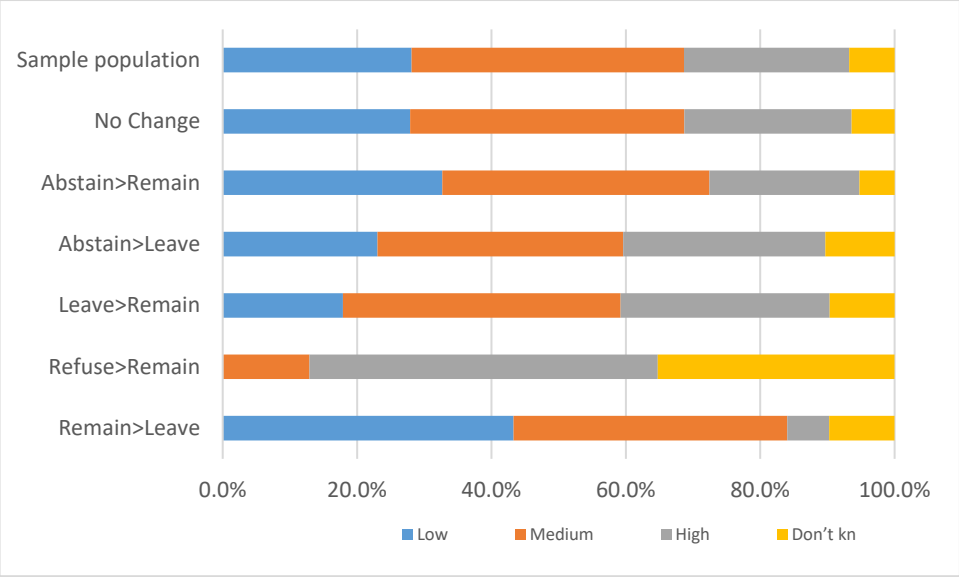


Figure 2f: Income level

Figure 2g: Perceptions of the Economy (compared to 5 years ago)

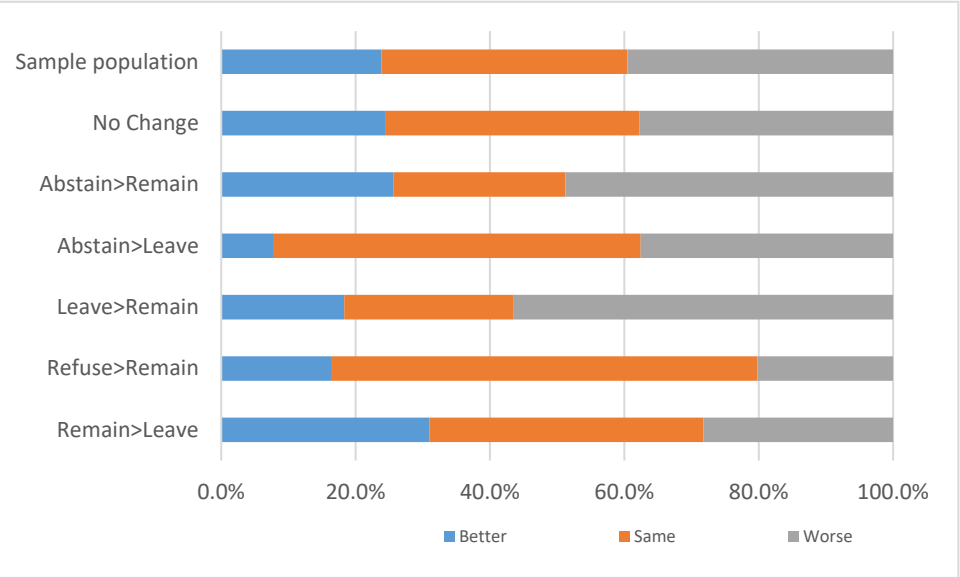


Figure 2h: Perception of UK GDP per capita compared to EU

